

AIM Computer Solutions, Inc.

AIM Vision[®] - The Automotive Supplier Package



AIM provides a focused integrated solution for small to medium sized automotive suppliers. Our flagship product is AIM Vision[®]. Many unique automotive requirements are included as a standard part of the AIM Vision solution:

- Reconciliation of multiple EDI requirements to a standard requirement format
- Demand scheduling verses work orders for production scheduling
- Cum reporting
- Standard packs rounding
- Bar coded serial, master and mixed labels
- Returnable containers
- "Redo" capabilities for ASN shipments
- Outside processing/material control
- Multiple lot control combinations including special handling of split lots at outside processors and merged lots on return
- Combined bill of material and bill of process
- Backflushing
- Retro billing
- Many edit and error proofing capabilities
- Compliance with the MMOG/LE and TS16949 materials management operations guidelines audit
- Other terms and functions unique to our focus base

AIM Vision®

At its core AIM Vision is a Demand Management system that normalizes the multiple formats and business rules from customers into a single, easy to interpret production part demand format. A complete release accounting management system is included. In release accounting, product demands [orders and releases] are analyzed and grouped over a multiple week demand window, creating a demand flow basis for smoothing. This is a key characteristic of flow manufacturing, which is a best practice of production part suppliers.

Software functionalities include:

EDI & Related

- **EDI Translation**
- **Auto Schedule of EDI**
- **Release Accounting Orders**
- **Demand Smoothing**
- **Bar Code Labeling (AIAG)**
- **Shipping & Bar Coded Shippers**
- **Inventory Control**
- **EDI Trading Partner Transaction Sets—
over 150 trading partners**

Manufacturing Execution System:

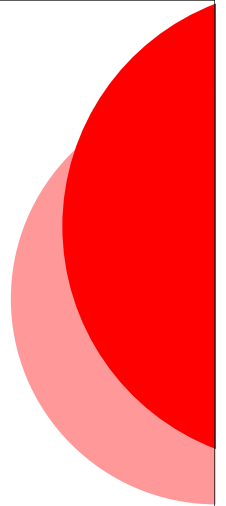
- **WIP Tracking via Container Flow**
- **Real Time Production Status**
- **Time & Attendance**

Classic Manufacturing:

- **Production Scheduling**
- **MRP & CRP**
- **Production Control**
- **Scrap Accounting**
- **Labor Efficiency**
- **Lot Control**
- **Outside Processor Subsystem**
- **Purchasing and Bar Code PO Receiving**
- **Preproduction Management**
- **Manufacturing (Standard) Costing**
- **Sales Analysis**

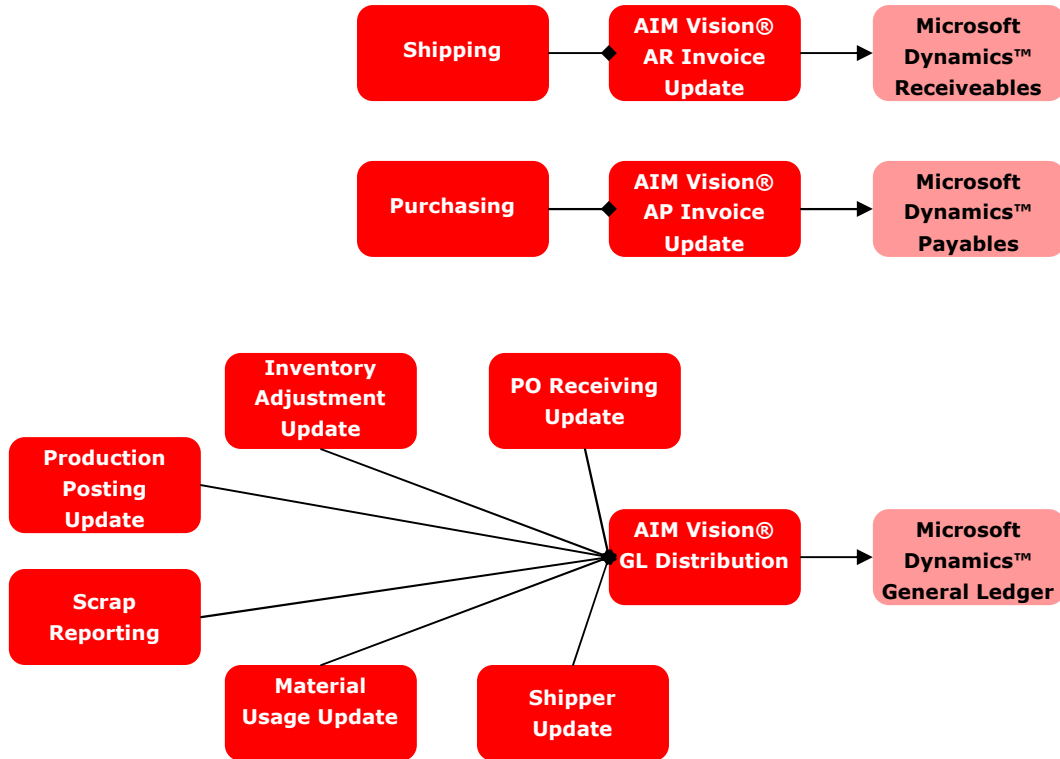
Our Manufacturing Execution System provides for barcode based material and container flow of raw material, semi finished goods, and finished goods inventory, as work in process travels inside and outside [outside processors] of the plant. In addition, it creates the framework for barcode based production entry, and a selection of inventory auditing and accounting selections. Specialized modules include plant floor capture of Scrap, Labor and Container Tracking and a range of reports that provide visibility into man, material and machine movement and utilization. AIM's Man Material Tracking allows our customers to attack waste on the production floor and drive the philosophy of Lean Manufacturing into their daily production habits.

The AIM Vision® Maintenance program functions as an insurance policy that guarantees **free** upgrades when your existing [B3, B10 or 2D] AIAG EDI or Bar Code labels requirements change. AIM can offer this service because our development costs are amortized over a customer base consisting of ONLY production part automotive suppliers.



Integration to Microsoft Dynamics™

Eliminate repetitive entries with the AIM Vision® to Microsoft Dynamics™ integration.



Benefits

- Ability to capture GL distribution at key inventory movement points including: shipping, receiving, production and inventory adjustments
- Seamless interface of financial tables and transactions between Microsoft Dynamics™ financials and AIM Vision®.
- Captures detailed inventory transactions for validation and auditing purposes while posting in summary
- Ability to value inventory at Standard, Budgeted or Actual costs
- Ability to review and correct distribution information before posting into Microsoft Dynamics™ General Ledger
- Maintain up to 9999 days of GL transactions for future reference
- Posts cost of production and cost of scrap from plant floor activity
- Daily shipments produce Cost of Goods Sold distribution and invoicing
- Ability to journalize purchase price variance from PO receipts

Integration Highlights

Accounts Receivable

- Shipper input automatically creates invoices to eliminate duplicate entry
- Ability to generate manual invoices, debit and credit memos
- Automatic calculation of sales taxes, discounts, and commissions
- Generates comprehensive sales analysis reporting
- Provides for sales commission reporting
- EDI 820 interface match to AIM invoice showing discrepancies in quantity and pricing

Accounts Payable

- Ability to generate invoices, credits and debits
- Automatic calculation of sales tax and discounts
- Invoice entry provides for easy 3 way matching of purchase order, vendor packing slip and invoice
- Purchase Price Variance tracking and reporting

Inventory Adjustments

- GL distribution generated by inventory adjustments, warehouse transfers, lot adjustments and physical inventory processing
- Flexible account assignment
- Ability to distribute to summary accounts or a detailed breakdown of accounts

Shipping

- Shippers and shipper reversals automatically generate Cost of Goods Sold distribution
- Flexible account assignment
- Ability to distribute to summary account or detailed breakdown of accounts

Purchase Order Receiving

- PO Receiving process automatically creates distribution to inventory and AP accrual
- Receipt adjustments and reassignment of receipts generate appropriate distribution as well
- Ability to track uninvoiced purchase price variances

Production and Scrap Reporting

- Manual entry of production and scrap automatically generate cost of production transactions
- Container movement and lot tracking also automatically generate distribution
- Flexible assignment of accounts for WIP, applied WIP and finished goods inventory
- Ability to distribute to summary or detailed WIP, finished goods and applied accounts

Let our 25+ years of automotive industry expertise work for you. Call us to schedule a demonstration of our AIM Vision® software solution.

We only have one type of customer: the production part automotive supplier.



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