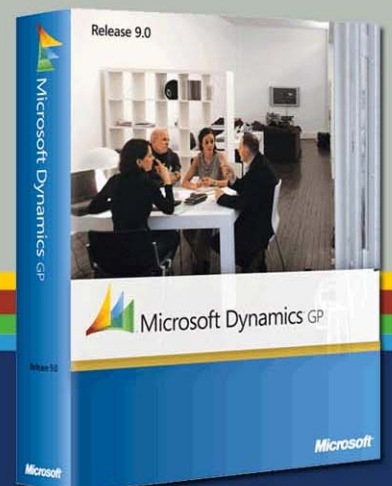




FlowCentric for the Microsoft Dynamics Platform

Passionate. Reactive. Dynamic



Composite Process Application:

FlowCentric is a secure, scalable, high performance solution for the management and control of business processes in medium and enterprise clients.

Benefits to you...

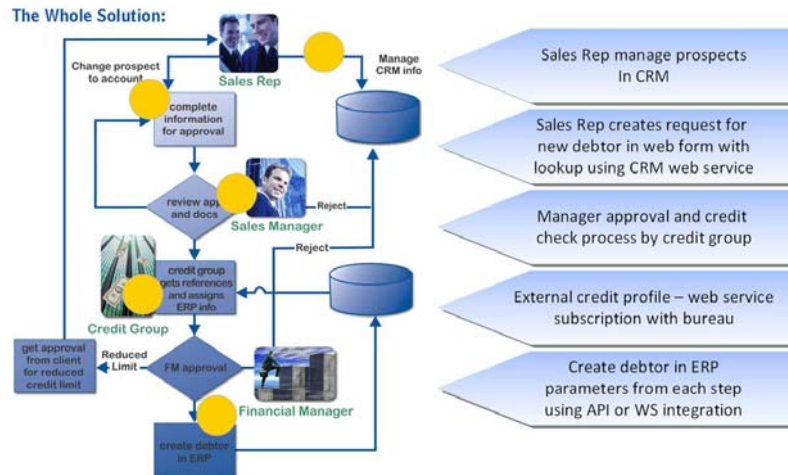
- Ability to customise, maintain and upgrade “vanilla ERP” solutions
- Extend functionality on top of the Dynamics platform
- Deliver a “whole” solution opposed to “liquid concrete”
- Better utilisation of resources
- Sell consultant time opposed to development time
- Increase face time and visibility with client
- Let ERP consultant or Business consultant develop ground work with the client
- Limited coding necessary and ability work in a familiar environment
- Standard Adapters & wizards
- Verticalisation opportunities
- Use your client’s unique processes to give you competitive advantage
- Revenue model: Licenses & services; have the ability to roll out solutions through the enterprise

Typical Applications:

- Sales Forecasting & Account Management
- Sales Order Entry & Opportunity Management
- Contact & Route Sales Management
- e Commerce Sales Order Entry
- Trading Solutions & Rebate Management
- POD & Credit Management
- Tender Management & Purchase Requisition
- GRN Scanning and Matching
- Discount Management
- Payment Authorisation
- Warehouse Management
- Return Material Authorisation
- Changes to EOQ
- Disposal of redundant and slow moving stock
- New product development
- Job control & Asset care maintenance
- Warranty Management
- Asset Management
- Compliance and Internal Audit
- Travel and Expense Claims & HR processes
- Project Management & Risk Management
- IT Helpdesk & SLA
- Call logging & Tele sales processes
- Payroll Journal Postings & Time Sheet
- Web based surveys

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FlowCentric fuses unique business processes in an organisation with Line of Business (LOB) applications and the IT infrastructure that support them, into a single, flexible and tangible product. It is that one thing that houses the business rules, orchestrates information and integration between lower level applications, forces collaboration through notification and escalation, drives content as part of the process and allows the process performance indicators to be measured.



Extended functionality for a Request for New Debtor process

The Sales rep has logged the prospect in Microsoft Dynamics CRM and needs to change the status of the prospect to an account. FlowCentric receives the status change from CRM and enforces company rules by ensuring that compulsory information is received from the Sales rep. The request is then sent to the Sales manager for approval. If the request is rejected, it is updated in CRM and the sales rep is notified. If approved, FlowCentric sends the request to the credit department for verification.

As the quality of the data is already ensured, the process during the credit check is faster and accurate. In this activity, information is drawn and posted to and from the ERP; and if required, documentation may be attached to this process. The Financial manager then receives the request and either approves, declines or adjusts the action. All notifications and postings to people and applications (i.e. CRM and ERP) will automatically take place.

This is an example of a typical flow; however, these will differ for every client. FlowCentric accounts for these differences through extended functionality that easily integrates with the Dynamics platform. It ensures that company policies are adhered to, and that data is clean and accurate for other applications to use.